



LANCERS
Risk Consulting



CORPORATE DOSSIER

EDGE OVER ADVANTAGE



ABOUT LANCERS NETWORK LIMITED

Lancers Network Limited is a renowned Risk Consulting firm, excelling since 1980. We work on our founding principles of integrity, confidentiality and helping a business take well calculated and informed decision in the best interest. Over a period of 40 years, we have been associated with businesses renowned regionally as well as globally. We take pride in our highly experienced team hailing from various sectors like finance, armed forces, police, intelligence services and the best of industry professionals. We have been acknowledged for providing quality intelligence solutions that are customer focused and have proved to be highly successful. We boast of an unmatched client retention level over the last 3 decades, catering to clients from industries like Automotive. Chemicals. FMCG. Banking, Insurance and IT. owing to the quality of services, customization of risk mitigation tools and level of confidentiality we maintain. Our widespread channels of global professional alliances give us a quick access to information and understanding of emerging markets and western economies.

OUR TEAM

We are 120 minds strong, spread across 6 office locations in India and a strong network in neighboring countries. Along with an experienced on field intelligence team, we have people from central intelligence background who helps us liaison with the government agencies for further actionable in terms of enforcement actions and legal angle.



AFFILIATIONS



ADVANTAGES

Strong Intelligence
Network

Pan India Coverage

Synchronized
Team Efforts

Customized Risk Mitigation
Solutions

Technical Expertise



Strong Liaison with Law
Enforcement Agencies

40 years of Excellence

Employee strength of
120 professionals

Global Exposure

Leading Risk Consulting



OUR SOUTH ASIA PRESENCE





INFORMATION SECURITY CONTROLS AND IT INFRASTRUCTURE

ISO CERTIFICATION:

Lancers Network Limited is ISO 27001:2013 Certified Organization. Being certified and compliant to the global standard controls laid down by the certification body implies:

- Commitment of Company Leadership towards information security.
- Protection of our customers' data from leakage.
- Established, documented, implemented, and maintained controls to secure company data.
- Business continuity to its customers.
- Continual improvement in processes, procedures, and technology.
- Improved with corporate risk strategies and business resilience.
- Continuous identification of vulnerabilities in internal systems and technology framework

IT SECURITY CONTROLS:

Access Management – Role Based Access, Password Protection and Principle of Privilege is implemented as control factors. Periodic assessment, review and reconciliation of access is conducted.

Communication Security Controls – For Communication Security Control, Prevention of Data at Rest and Transit is implemented. Seqrite Anti-Virus with DLP Feature is installed on all machines.

Cryptographic Control – Bitlocker implemented for Storage Devices and System. Implementation integrated with AD Server.

Log Management – PRTG is installed for the purpose of Log Management and Monitoring

Systems & Network Security controls – Controls like Automatic Patch Management VPM Connectivity, Dual Firewall, VAPT of Systems and Application, Log Monitoring and Management, Anti-Virus with End Point Protection and Data Leak Prevention have been applied to IT Network System of the organization.

Application Security – Workflow Application for Employee Screening is deployed on Amazon Web Services (AWS). Following controls have been applied own AWS:

- Virtual Firewall Security Group
- Volume Encryption
- Cloud-watch for Capacity and Network Monitoring
- Alert for Back-up failure of Snapshots
- Singapore as Disaster Recovery (DR) Site

IT Infrastructure Specifications:

- Dual Firewall - Sophos, 125 XG
- Operating Network: Windows 10
- Server – IBM 3400 m3
- Anti-Virus – Seqrite, with DLP feature





OUR SERVICES

ASSET TRACING/NPA MANAGEMENT

Volatile business environment along with unethical business practices pose a business risk to most of the businesses and financial institutions. We assist the businesses in asset and key individual tracking in an unfortunate incident of eminent bad debt. We also help the businesses in providing admissible evidences in the court of law which are useful to negotiate with the NPA account holders.

EMPLOYEE BACKGROUND SCREENING

An efficient workforce is the biggest for any business and if not maintained and managed well can turn out to be the biggest liability as well. We help the businesses choose the right minds and strong hands to ensure the brand reputation stays intact. With an experience of about 4 decades, we conduct a complete 360-degree check involving procedures like Past Employment. Education Check. Criminal Check, Reference Check, Document Validation, Address verification, Behavioural check and also customize the package as per the unique requirements of the firm.

LANCERS DIGITAL ADDRESS VERIFICATION (LDAV)

Lancers Digital Address Verification (LDAV) has been introduced as a solution to enable address verifications using contactless technologies. By facilitating system driven video recording or a live video call with a Lancers' representative, the platform enables rapid authentication of the candidate's identity, residential address and documentation. LDAV completes the address verification in a swift 10-steps process taking only 15 minutes. It uses precise positioning technologies and artificial intelligence to ensure the collection of reliable data through user-friendly interface.



OUR SERVICES

INTELLECTUAL PROPERTY RIGHTS INVESTIGATIONS & ENFORCEMENT

Intellectual property rights (IPRs) are the rights granted to the creators of IP that includes collaterals like trademarks, copyrights, patents, industrial design rights, and in some jurisdictions, trade secrets. We, along with our highly qualified and experienced team with a strong background from central intelligence, Army and Police officials help in mitigating the menace of counterfeiting of the product line of our esteemed clients. Liaising with government agencies help us conducting enforcement actions on the counterfeiters successfully.

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SECURITY MANAGEMENT TRAINING

We believe that your security is our priority. We specialize in preparing security professionals with the help of our experienced team hailing from Armed Forces, Police and Intelligence in order to enhance the security factor of the business Our security management and training is a perfect amalgamation of physical strength and mental prowess.





OUR SERVICES

DUE DILIGENCE ANALYSIS

We offer a highly effective business tool that helps the businesses to analyze the comprehensive insights of their potential business partners. The usual analysis includes the financial statements, legal and criminal records, business reputation, political affiliations and the media evaluation of the subjects. In the recent times, it's a mandate for businesses to get a due diligence conducted prior to getting into any M&A, Empanelment of Vendors, FDI, Senior Management recruitments.

CORPORATE INVESTIGATIONS, CYBER FORENSIC & FRAUD ADVISORY

A fraud can be a devastating experience for the victim firms. It can adversely affect the Brand value, competitiveness and take a major toll on employee morale. It's a risk that requires strategic planning & we at Lancers help the business to plan this risk with our 360-degree approach to protect against the impacts of fraud by working at all levels of prevention, detection & investigation. Our Cyber Forensic team plays a crucial role in the investigation of cyber offenses and online frauds. It involves the extraction & analysis of digital evidence such as an electronic document, computer, laptop, & storage mediums such as USB drives, hard disks etc.

SECURITY RISK MANAGEMENT AND AUDITS

Our technical expertise and professional team with a central forces background provides Threat Vulnerability risk assessment. Technical design and implementation, Protective services, Crisis management support & Electronic counter surveillance.



OUR SERVICES

EXECUTIVE PROTECTION SERVICES

Executive Protection is a format of highly personalized, close proximity security built around a person with an assumed or confirmed threat to their life. The threats could include assault, assassination or kidnapping. This type of protection involves an array of activities like reconnaissance, route planning, tactical sweeps of vulnerable areas, securing vehicles and venues, physically escorting a client and many more. The Executive Protection's CPOs work like an elite military unit and they are compact, highly motivated and versatile teams that are usually very covert.

LITIGATION SUPPORT

Confronting a possible litigation scenario can be a daunting task for decision makers. Mostly inconclusive evidence and facts work as a key differentiator between what can be termed as an opportunity or a challenge in such scenarios. We closely work with our associates and their counsels in mitigation of this risk by equipping the decision makers with suitable supports where possible.





KUNWAR VIKRAM SINGH (CHAIRMAN)



Kunwar Vikram Singh is the Chairman of CENTRAL ASSOCIATION OF PRIVATE SECURITY INDUSTRY (CAPSI) an apex body of Private Security Sector and LANCERS NETWORK LIMITED, a Risk Consulting Corporation. He has held the coveted post of President (2016-17) and Chairman (2017-18) of WORLD ASSOCIATION OF DETECTIVES (W.A.D). He was Advisor (Internal Security) to Prime Minister of India (1990-1991). He is author of WORLD ENCYCLOPIEDIA OF SECURITY SCIENCE & MANAGEMENT (Seven Volumes). He is also Director of PUNJAB POLICE SECURITY CORPORATION LIMITED, a venture of the Government of Punjab. He is member of the UN Standing Committee on Civilian Private Security-Role in Crime Prevention & Community

Safety. He was sent as official delegate to represent Govt of India at the 21st and 22nd UN Commission on Crime Prevention & Criminal Justice, held at UN's Vienna international Centre. He has recently been appointed as President on the Board of Public Police Trust by the Board of Trustees whose Chairman is Justice K G Balakrishnan, Former Chief Justice of India & Chairman N.H.R.C. AWARDS & RECOGNITIONS

Kunwar Vikram Singh was awarded "Investigator of the Year-2006" by World Association of Detectives Inc. (WAD) at its annual conference held at Tokyo, Japan. His professional ability was once again recognised by World Investigators Network (WIN) and he was declared "Best Investigator of the Year-2007" at Lisbon, Portugal. He was awarded "Bharat Suraksha Rattan Award" by APSA at the Global Security Conference-2009 by the President of India.
LIFE TIME ACHIEVEMENT AWARD

Kunwar Vikram Singh was bestowed with "Life Time Achievement Award in Intelligence & Investigation" by Sh. Shivraj Patil, Hon'ble Home Minister of India at Bangalore on October 14, 2008. Mr. Tanquin Hall, an acclaimed British author has written a best seller "The Case of a Missing Servant" which is based on a case solved by Kunwar Vikram Singh. This novel is published by the Random House, London.

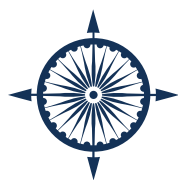


SHIVINDRA PRATAP SINGH *(MANAGING DIRECTOR)*



Equipped with over 20 years of experience in providing customised risk mitigation solutions, Shivindra is spearheading Lancers, India's leading Intelligence & Security Risk Consulting firm. He has in depth experience in leading complex assignments including corporate fraud, business intelligence, due diligence, political risk, insurance investigations and IPR investigations across South Asia. He is responsible for the strategic direction of company and for its expansion and growth in the past decade. He is a recognised thought leader who is active internationally and has spoken in various conferences across the globe on Security & Risk matters. He regularly contributes to various dailies and journals on security & risk matters.

Shivindra has a MA in International Security with a specialization in Terrorism, Insurgencies & Intelligence in South Asia from University of Warwick (UK) and a Business degree from Sheffield (UK). He is a founder member of Board of Advisors of Certified Private Insurance Investigators (CPII), India's first industry developed and recognised certification for private investigators. He is a member of ASIS, WAD, ACFE, CPII, CAPSI and APDI. He was also awarded Young Entrepreneur of the Year award by APDI/CAPSI in 2009 and Investigations Personality of the Year Award 2018 by APDI/CAPSI.



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